



# STREET & AREA LIGHTING CONFERENCE 2026

Sheraton Phoenix Downtown • November 8-11, 2026

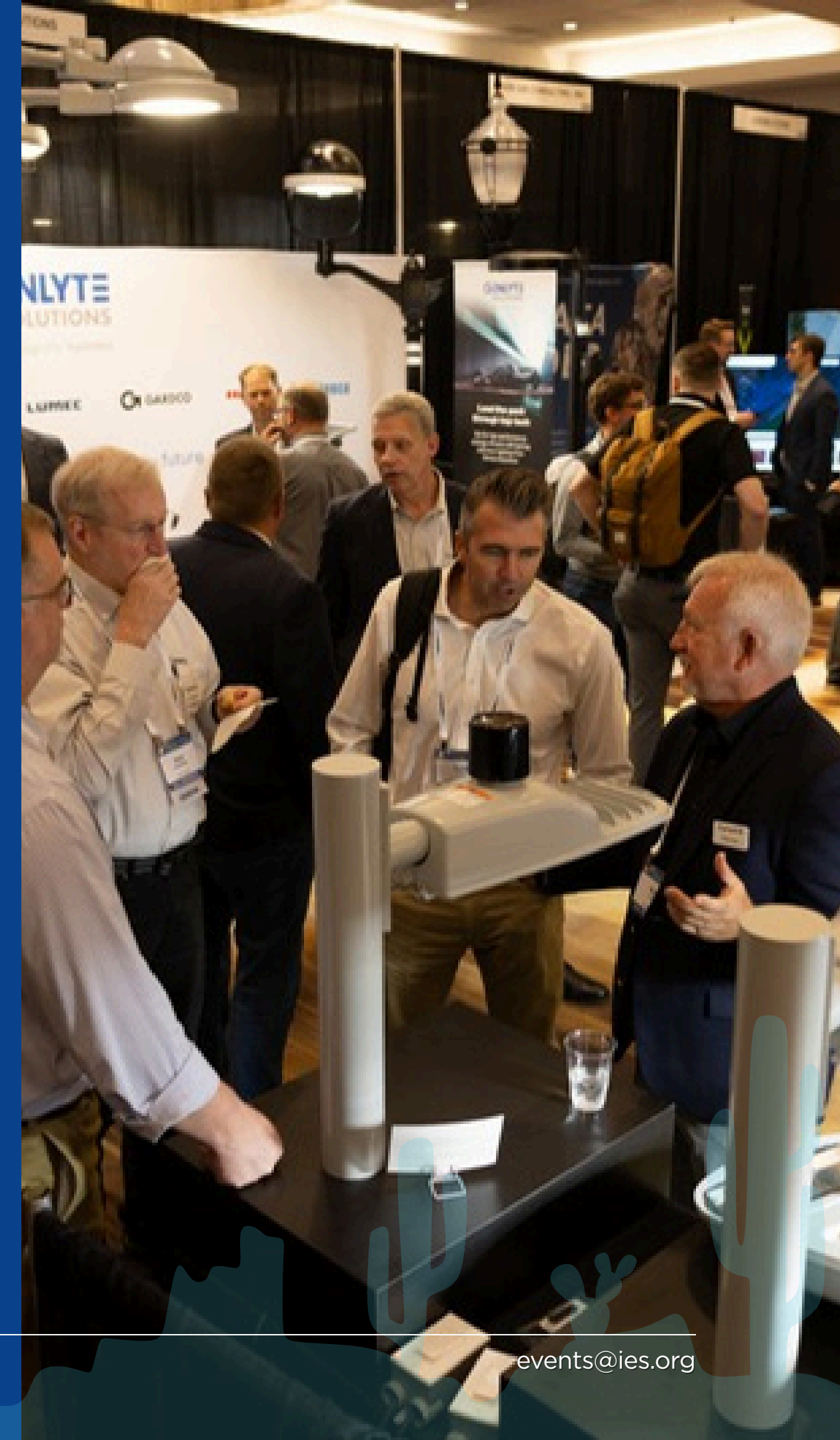
[www.ies.org/salc2026](http://www.ies.org/salc2026)

# Welcome to SALC 2026 Phoenix

The IES Street and Area Lighting Conference is the only event of its kind dedicated to improving the outdoor lighting business of electric utilities and energy service companies. All our attendees are vitally interested in learning about your products and services and include decision makers from investor owned, regulated electric companies, unregulated marketing affiliates, cooperatives, municipal utilities independent contractors and consultants.

## Conference Agenda at a Glance

Sunday	Monday	Tuesday	Wednesday
Sunday Classes	Opening Welcome	General Sessions	General Sessions
Ladies In Lighting	Keynote Speaker	Exhibits	Industry Updates
Opening Reception	General Sessions	Networking Breakouts	Closing Remarks
	Exhibits	Casino Night	
	Networking Breakouts		
	Exhibitor Reception		



# SALC 2026 Venue

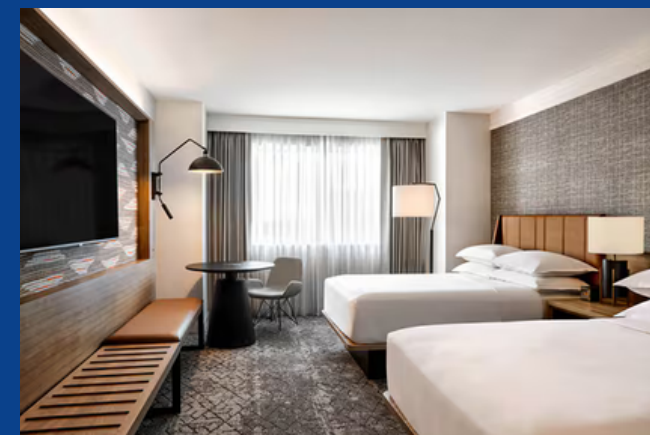
For 2026, The IES Street & Area Lighting Conference will be held at the Sheraton Phoenix Downtown, Phoenix, Arizona.

The centrally located venue will be our home from **Sunday November 8 - Wednesday November 11.**

**The Sheraton Phoenix Downtown are offering an exclusive rate of just \$289 per night to IES SALC registered attendees. Early booking is recommended, as this is a limited offer.**

The full venue address is:  
Sheraton Phoenix Downtown  
340 N 3rd St, Phoenix, AZ 85004

Travel to the hotel is easy from Phoenix International Airport, via road or public transport, with an average travel time of 13 minutes from the airport.



[Download Phoenix travel maps Here](#)

# Why Sponsor & Exhibit

The **IES Street & Area Lighting Conference (SALC)** is the premier industry event, bringing together decision-makers and their supporting teams from public and private sector utility companies, municipalities, and departments of transport to explore the latest developments, research, and trends in the street and area lighting industry and learn about the implementation of new technologies and solutions that will enable safer, greener, and more resilient lighting systems.

**The Conference features a robust program that includes:**

- ✔ New technology introductions
- ✔ Technical presentations, panel discussions
- ✔ Summaries of cutting-edge research and case studies of projects
- ✔ The latest industry standards and trends, helping give a new perspective and better-informed skills to implement into current projects
- ✔ Plus the largest and most focused showcase of suppliers to all aspects of this industry!

## Exhibition Networking Times

Monday	Monday	Tuesday
11:30am - 2:00pm	Exhibitor Reception 5pm - 7pm	11:30am - 2:00pm



**Lighting Engineers**



**Utility Managers**



**Technical Specialists**



**Lighting Consultants**

**1,000 ATTENDEES WILL BE IN PHOENIX FOR SALC 2026**

Attendees from electric utilities, municipalities, cooperatives and energy companies

# Sponsor & Exhibit Packages

STANDARD RATES - see pricing packs for any discounts

## LEADER PACKAGE

\$13,750 Sustaining Member/  
\$16,250 Non-Sustaining Member

### Exhibit Package

- ✓ Premium placement of (1) one 10'd x 20'w exhibit space
- ✓ (3) Three full attendee registrations
- ✓ (2) Two Expo Hall only registration  
(Set-up, expo hours & break-down only - No conference access)

### Direct Marketing to Attendees

- ✓ Access to attendee allowable registration list  
(name, title, company, email)
- ✓ LinkedIn social media post with logo
- ✓ Full page ad in Digital IES SALC Exhibitor Preview
- ✓ Most prominent logo included on signage, website and promotions
- ✓ Logo on screens in opening session

## PERFORMANCE PACKAGE

\$7,000 Sustaining Member/  
\$8,500 Non-Sustaining Member

### Exhibit Package

- ✓ Priority placement of (1) one 10'd x 10'w exhibit space
- ✓ (1) One full attendee registration
- ✓ (1) 50% off a further full attendee registration
- ✓ (1) One Expo only registration  
(Set-up, expo hours & break-down only - No conference access)

### Direct Marketing to Attendees

- ✓ Access to attendee allowable registration list  
(name, title, company, email)
- ✓ Half page ad in Digital IES SALC Exhibitor Preview
- ✓ Logo included on signage, website and promotions

SHOW RATE: Renewal Bookings taken during the 2025 SALC event - all bookings must be confirmed & signed by Oct 31, 2025 - paid by Jan 31, 2026  
Standard Rate: Available from Nov 1, 2025 through to Sept 30, 2026  
Late Rate: From October 1, 2026 - October 30, 2026 - Pre-Payment required



# Sponsor & Exhibit Packages

STANDARD RATES - see pricing packs for any discounts

## STANDARD EXHIBIT

\$4,950 Sustaining Member/  
\$6,250 Non-Sustaining Member

### Exhibit Package

- ✓ (1) One 10'd x 10'w exhibit space
- ✓ (1) One full attendee registration

### Direct Marketing to Attendees

- ✓ Access to attendee allowable registration list
- ✓ Included on Signage and listing on exhibit web page

## MEETING ROOM

\$5,000 Sustaining Members only

### Only with purchase a Leader or Performance Package

- ✓ Official venue room, within the session & exhibit space
- ✓ Includes tables & chairs
- ✓ Ideal for private meetings

## TABLE TOP EXHIBIT

\$3,750 Sustaining Member/  
\$4,250 Non-Sustaining Member

### Exhibit Package

- ✓ (1) One 6ft table top exhibit
- ✓ (1) One expo hall only registration

### Direct Marketing to Attendees

- ✓ Included listing on exhibit web page

## CONTRIBUTING SPONSOR

\$3,000

Create visibility and recognition without an exhibit. The Contributing Sponsor will be included on sponsorship material, including the website, signage at the event and any relevant promotional material. Includes a conference full registration for one person.



# IES Sustaining Memberships

Sponsors and Exhibitors benefit greatly from being an IES Sustaining Member.

As you see, **IES Sustaining Members have an exclusive discounts on conference exhibit and sponsor opportunities.** They also benefit from discounts on registration, priority placements, PLUS a portion of the Membership can be tax deductible! (US only)



**Book Now**  
 Contact: [membership@ies.org](mailto:membership@ies.org)

## Membership Levels at a Glance

Member Benefits	2026 Pricing	Bronze \$1,350	Silver \$3,700	Gold \$7,100	Platinum \$13,000	Diamond \$25,000
Tax Deduction		\$792	\$2,524	\$5,206	\$9,810	\$19,515
Free simultaneous logins for the Lighting Library		2	4	6	10	15
10% discounts for individual employee memberships		5	15	120	240	500
Free webinar registrations		1	3	6	10	15
10% discount on Lighting Conference/Street and Area Lighting Conference/Research Symposium registrations		1	5	10	25	50
10% discount for "new" individual non-employee memberships		2	5	10	25	50
Exclusive discounted rates to sponsor/exhibit at the Lighting Conference or SALC		Yes	Yes	Yes	Yes	Yes
Priority placement for exhibit/tabletops		No	No	No	Yes	Yes
Free Website banner advert for 6 months worth \$4,200		No	No	No	No	Yes
LC Study Group 10% discounts		1	2	4	6	10
Exclusive concierge email for personal response		No	No	No	Yes	Yes
Apply for IES Continuing Education Units (CEUs) for in-person presentations to deliver to your customers		\$1,000	\$1,000	Included	Included	Included
Free access to the Introduction to Lighting course		1	5	20	40	100
Your own branded IES ELearning Channel (up to 10 hrs/20 videos)		No	No	No	No	Yes
Listing in LD+A		No	Yes	Yes	Yes	Yes

# SALC Exclusive Item Sponsorships

## Put your brand in Every Attendee's Hands with exclusive Takeaway Sponsorships!

Get unmatched brand visibility at SALC 2026 by sponsoring essential conference items that attendees will use throughout the event and beyond. These high-impact sponsorships ensure continuous brand exposure, reinforcing your company's presence in a memorable way.



### Lanyard Sponsorship

Highest visibility branding throughout the event! Each attendee will receive your branded lanyard during registration and will wear it during the duration of the event. Your branding and link will be included promotions.

\$10,000 | exclusive



### Key Card Sponsorship

Your company design on the front of the venue hotel key cards (final IES approval required) and exclusive recognition as the item sponsor. One of the greatest ways to have your branding in front of attendees for their entire stay!

\$8,000 | exclusive



### Conference Bags

Custom designed conference bags. These will be distributed at registration to all attendees. This item can be ordered by the sponsor, with just the sponsorship charge, or sponsorship plus creation charge.

\$5,000 plus cost of item



### Water Bottles

Your company logo prominently featured on the item and distributed at registration. These are a highly popular item and will spread your branding around the event and beyond. Perfect for warmer climates, especially during SALC!

\$5,000 plus cost of item

# SALC

## Opening Reception Experience Sponsor

\$10,000 (6 limit) | \$50,000 (exclusive)

**Be the first brand attendees see at SALC 2026! Kick off SALC in style as the Opening Reception Experience Sponsor.** This high-impact sponsorship ensures your brand is front and center as attendees gather for the most anticipated event of the conference.



- ✓ **Prime Brand Visibility**  
Your logo featured on welcome signage, ensuring every attendee sees your brand upon arrival
- ✓ **Branded Gift or Handout**  
Personally welcome guests with a branded gift or marketing material, putting your company in their hands from the start.
- ✓ **Branding Throughout the Reception**  
Prominent signage at each food station, keeping your brand top-of-mind as attendees connect and enjoy.
- ✓ **On-Stage Recognition**  
The event MC will thank your company, giving you direct visibility in front of a highly engaged audience.
- ✓ **Professional Photography**  
A conference photographer will capture your team networking with guests, providing high-quality images to showcase your industry leadership.

# Keynote Sponsorship

\$8,000 | Premium Opportunity (exclusive)

The **SALC Keynote Session** is the most anticipated presentation of the conference, drawing a packed audience of municipal leaders, utility professionals, and industry decision-makers eager to gain insights from a top-tier speaker. As the **exclusive Keynote Sponsor, your brand will take center stage, ensuring unmatched visibility and credibility.**



- ✓ **On-Stage Presence**  
Your Company will have the exclusive opportunity to introduce the keynote speaker, putting your brand in front of the entire SALC audience.
- ✓ **Prominent Brand Recognition**  
Your logo will be featured on all keynote promotional materials, including the conference website, agenda and event signage.
- ✓ **Prime Audience Engagement**  
Gain exposure to a highly engaged crowd of industry professionals, reinforcing your company as a leader in the lighting industry.
- ✓ **High-Impact Visibility**  
A conference photographer will capture your team's presence on stage, providing valuable branded content for post-event marketing.

# Casino Night Sponsorship

**\$15,000 | Premium Opportunity**

**Greet every attendee as they enter the festivities as SALC’s Casino Night Welcome Sponsor!** This high-energy evening is where attendees come to unwind, connect, and network- making it the perfect opportunity to put your brand front and center.



✓ **Prime Brand Visibility**  
Your logo featured on welcome signage, ensuring every attendee sees your brand upon arrival

✓ **Attendee Engagement**  
Your team will hand out two drink tickets per attendee, ensuring direct interaction with every guest.

✓ **Prime Networking Position**  
Your team will be strategically positioned near the bar, the busiest area of the event, maximizing face time with key decision-makers.

✓ **Branded Signature Cocktail**  
Your logo will be featured on bar signage, and attendees will enjoy a custom “SALC Light the Night” cocktail branded for your company

✓ **Branded Giveaways (optional)**  
Reinforce brand recall with custom napkins, koozies, or other branded swag at the bar.

# On-Site Sponsorships

Make a lasting impression at SALC by sponsoring the most attended and essential networking moments - breakfast and lunch! These sponsorships ensure your brand is front and center while attendees connect, refuel and engage in key discussions.



## Light the Way Breakfast Sponsor

**\$3,500 daily | \$7,000 all three days**

Start the day with your brand at the forefront! As the light the way breakfast sponsor, your company will be the first thing attendees see as they grab their morning coffee and breakfast.



## SALC Lunch Sponsorship

**\$4,500 daily | \$8,000 for both days**

Own the prime networking hour at SALC! Lunch is a key moment when attendees engage in meaningful conversations, and your brand will be at the center of it all.



### Guaranteed Visibility

Attendees must visit these spaces, ensuring maximum brand exposure.



### Premium Brand Placement

Your logo will be displayed at all food stations and on tables throughout the area.



### High-Traffic Networking

Breakfast and lunch provide natural conversation starters.



# Digital Sponsorships

Be in front of industry professionals **before, during and after SALC** with high-visibility digital sponsorships. Whether through emails, mobile apps, or website features these opportunities provide **direct access to engaged attendees and decision makers.**

## Exclusive Mobile App Sponsorship

**\$7,000 (exclusive)**

The SALC Mobile App is the go-to tool for attendees to navigate the conference, and your brand will be front and center every time they open it! Sponsorship includes splash page branding, pre-conference promotions and website visibility.

## Digital Countdown Sponsorship

**\$2,500 (exclusive)**

Create urgency and drive traffic with a sponsorship that keeps attendees engaged! Your company button will be hyperlinked to your homepage and placed on the IES website, reminding visitors that time is running out to register for SALC. You receive prominent placement on the SALC homepage and a clickable call-to-action.

## Digital IES SALC Exhibitor Preview Ad

**\$2,000 Full Page | \$1,500 Half Page**

Stand out before the conference even begins! The SALC Exhibitor Preview is sent to all IES members one month before the event, putting your company in front of key attendees ahead of time.

## Exhibitor Map Logo

**\$500 each**

Make sure attendees find your booth instantly with a standout presence on the official SALC digital and printed exhibitor map. Your logo will be featured on the interactive floorplan, making your booth easy to locate, as well as included on the large-scale printed versions displayed on-site.



# Street & Area LIGHTING Conference

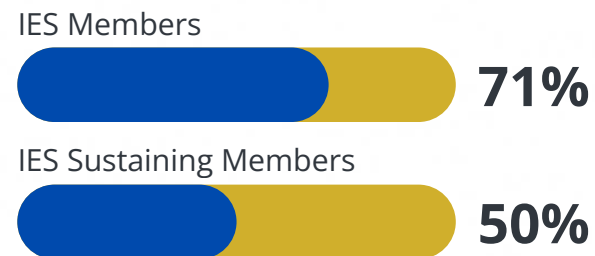
21-24 September 2025 • New Orleans, LA • Hilton New Orleans Riverside

## 2025 ATTENDEE DEMOGRAPHICS

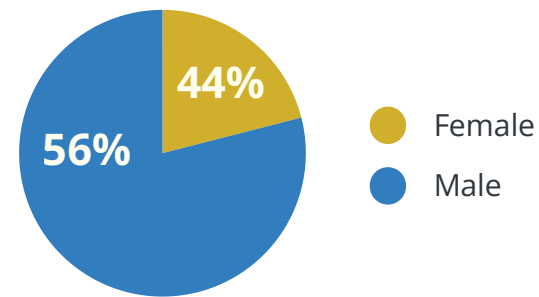
### The Top-Line Numbers

- 1047** Total Attendees
- 296** First Time Attendees
- 45** States in the U.S.A. Attended
- 400+** Decision Makers in attendance

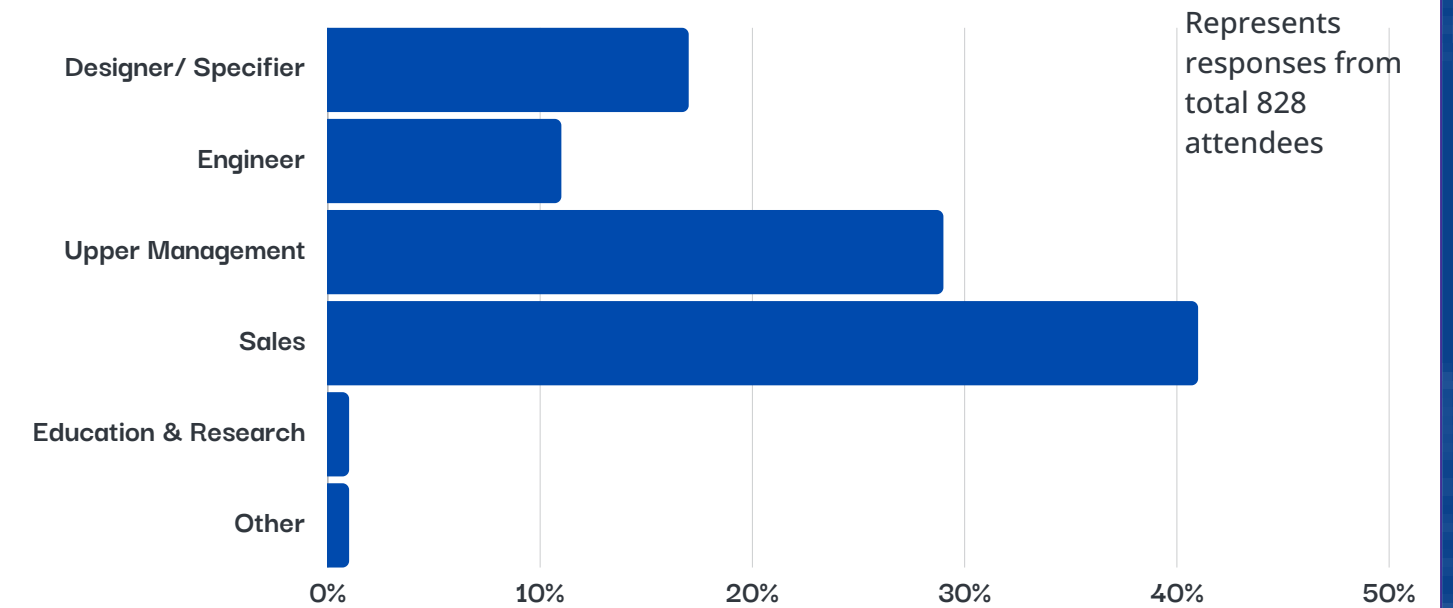
### IES Members Attendees



### Gender of Attendees



### Professions of Attendees



### Survey Questions



### Some quotes from attendees

Conf sessions always informative and expanding my knowledge base with different perspectives

The trade show layout was great. Really surprised by the attendees interest in specific types of lighting. Amazing desserts!

"Session topics were very informative. Being able to visit the Exhibit Hall and meet with vendors we work with on a daily basis and also meeting new ones."

"No better event for our industry!"

Good opportunity to meet with others, ask questions, and see new products.

"Extremely well organized, great attendance, excellent location, perfect mix of sessions and breaks, great networking, fun and exciting content, great food and coffee. Great serendipity."

Remains a "must do" for roadway

Great speaker content. Great networking opportunities, met a lot of new people in the industry. Great access to the manufacturers and their latest offerings.

"Great event and great community."

The topics were very relevant to where Street & Area Lighting is headed

### Attendee Geographic Locations



**U.S.A.: 90% | Canada: 5% | China: 1% | United Kingdom: 1% | Others: 3%**

#### Countries Include

Argentina, Brazil, Canada, Chile, China, Colombia, Denmark, Finland, France, Germany, Italy, Latvia, Mexico, Netherlands, Poland, Puerto Rico, Romania, Spain, Taiwan, United Kingdom, United States.

#### 45 U.S.A. States Attended

Alabama, Arizona, Arkansas, California, Colorado, Connecticut, D.C. Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Massachusetts, Maine, Maryland, Michigan, Minnesota, Mississippi, Missouri, Nebraska, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, Washington, Wisconsin, West Virginia, Wisconsin

# Rules & Regulations

All companies participating in the IES Street & Area Conference (SALC) must adhere to the following rules and regulations. These rules and regulations may be amended and changed as necessary for the orderly conduct of the Conference. Any changes will be provided to exhibitors.

## Cancellation Policy

In the event that the sponsor cancels its reservation of space, the sponsor will forfeit the entire fee and the space will be released to the waitlist immediately. The IES reserves the right to reconfigure space as necessary. If the IES cancels the conference for reasons other than force majeure, its only responsibility shall be to refund the fee. In the event that the 2026 conference is postponed or canceled for reasons beyond the control of IES (force majeure, including but not limited to actions taken by hotel or their members, employees, agents, or assigns; and war, fire, flood, construction, public catastrophe, public enemy, or acts of God) IES's sole obligation shall be either: to provide roughly equivalent substitute space at the rescheduled event (if rescheduled in 2026), or to refund the rental fee, less any non-recoverable expenses for the space.

## Liability and Insurance - Hold Harmless

The sponsor shall indemnify, save, and hold harmless the IES, the convention center, GoGather and their members, officers, directors, employees, agents, and assigns from and against, any and all claims, losses, damages, injuries, awards, fines, governmental charges of fines, and liability - together with all costs, expenses and reasonable attorneys' fees in connection with its display or presence at the conference (including, but not limited to, installation, operation, use, visitation, and removal of the display). The obligations set out in this paragraph shall exclude instances of gross negligence on the part of the IES or the hotel. It shall be solely the exhibitor/sponsor's responsibility to obtain adequate insurance for its participation in this event, including but not limited to insurance covering cancellation, event interruption, liability, personal injury, and property loss/damage. Minimum Liability Insurance: One million dollars (\$1,000,000) US.

## Conflict of Interest

No sponsor can schedule outside activities for Conference participants (such as golf outings, tours, or other special events) during Conference hours or any official Conference sponsored events. Any sponsor hosting such activities will be asked to leave the Conference. No sponsor may have non-registered staff or clients at the Conference or Exhibits (i.e., schedule meetings)

**Exhibitors should provide a certification of insurance on demand at the event and send to [events@ies.org](mailto:events@ies.org) by 8-1-26.**

## General Code of Conduct

To ensure all attendees have the opportunity to meet and network, I (as acting representative of my company) agree to abide by the Conference guidelines developed by the IES and its committee members:

- My company will not host a hospitality suite during this conference at any hotel.
- My company will not take attendees away from an official Conference event or off-site during official conference hours.
- My company will confine my products to the booked booth space (with Max. 12' height for 2026) or 6-foot table
- My company will not violate any applicable laws or regulations; or any IES policies, guidelines or other codes of conduct including the IES vaccination policy for in person events.
- My company will not utilize recording services (in-house or third-party) for audio and video recordings at any time without the express written permission of the IES. This includes, but is not limited to, professional photographers, drones equipped with camera equipment, etc. The use of drones of any kind is prohibited.
- My company's representative will not be in the Exhibit Hall after closing time and will exit promptly. I understand that failure to do so could result in a penalty including, but not limited to a ban from future booth registration.
- Exhibitor may not exhibit multiple product lines from unrelated suppliers. Exhibit space may only be used by the company purchasing the space and may not be divided, shared, sublet, sold or transferred. Questions on interpretation should be directed to the Conference Chair or IES Marketing Director. All exhibitor application will be reviewed by IES and SALC to assure conformance.

## Space Assignments

Space requests will be assigned in order of receipt of applications, level and payment. Due to the large number of companies offering similar or related product lines, the IES will make every effort but cannot guarantee that a supplier presenting similar products or a competitor will not be located in a nearby or adjoining space. The IES retains the right to refuse or deny any application submitted for this event, in which case it shall refund the fee. The IES shall not be deemed to have approved an application until it has both deposited the exhibit fee and returned a signed confirmation letter. The exhibitor agrees to comply with the rules and conditions of the Exhibitor Prospectus and such other terms and conditions as the IES and hotel may impose at any time. The IES reserves the right, at any time and without liability to the Exhibitor or anyone else, to withdraw its approval of an application or to require the exhibitor to vacate the exhibit hall for just cause (which includes, but is not limited to, violation of any of the rules and conditions or interference with neighboring exhibits or the show activities.

## Use of Attendee List

Selected exhibitors are eligible to receive an opt-in Conference attendee mail list. Distribution of this list to any other business is prohibited. The lists include: Attendee name, title (if provided), company, and mailing address. Misuse of list in any way is subject to a fine no greater than the fee of your exhibit space.

## Sponsor Materials

Sponsors may distribute material in the hall on their table. Materials left in public areas will be removed. Advertising materials may not be displayed in hotel hallways or reception areas.

## Fireproofing

The exhibitors must strictly comply with all local fire and safety regulations. All decorations and booth equipment must be fire proofed and electrical wiring must meet the safety requirements of the hotel. Affidavits attesting to flame-proof compliance with fire department regulations must be submitted when requested. No combustible material may be stored in or around the exhibit booths. All exhibits must meet OSHA requirements pertaining to the safe

## Badges

Sponsors must wear conference badges at all times in the hall and conference area for identification.

## Appearance and Operation

No exhibit may interfere with the line of sight to any neighbouring sponsor. IES has the right to mask, move, or disassemble any table that chooses not to comply with at the expense of said exhibitor. IES reserves the right to prohibit or restrict exhibits that because of noise, method of operation, materials, or any other reason become objectionable, and also to evict any sponsor whose conduct, in the opinion of IES, may detract from the general character of the event. In the event of such restriction or eviction, IES is not liable to refund any of the sponsor expenses. No sponsor is allowed to assign, sublet, or apportion, for money or otherwise, the whole or part of space allotted him or her unless permission is granted in writing by IES.

## Floor Plan

Unless already agreed, IES has the absolute right to allocate and assign space among sponsors and to relocate tables after initial assignment if circumstances warrant at its sole discretion.



# Exhibit & Sponsor Rates

## SHOW RENEWAL RATES

VIP Show renewal rates until Oct 31, 2025 with form signed  
 Invoice must be paid by Jan 31, 2026

# ORDER FORM & AGREEMENT

Please sign & return

### Lighting Leader Package

- \$13,000** (Sustaining Member) *SAVE \$750 on Standard rate!*
- \$15,500** (Non-Sustaining Member) *SAVE \$750 on Standard rate!*

### Lighting Performance Package

- \$6,500** (Sustaining Member) *SAVE \$500 on Standard rate!*
- \$8,000** (Non-Sustaining Member) *SAVE \$500 on Standard rate!*

### Standard Exhibit Booth

- \$4,750** (Sustaining Member) *SAVE \$200 on Standard rate!*
- \$6,000** (Non-Sustaining Member) *SAVE \$250 on Standard rate!*

### Table Top Exhibit

- \$3,750** (Sustaining Member)
- \$4,250** (Non-Sustaining Member)

### CONTRIBUTING SPONSOR Non-Exhibiting sponsor with branding & Registration

- \$2,000** (Sustaining Member)
- \$3,000** (Non-Sustaining Member)

### EXCLUSIVE OPTIONS

Sponsorship choices \_\_\_\_\_  
 \_\_\_\_\_ \$ \_\_\_\_\_

### TOTAL

\$ \_\_\_\_\_

Sponsor/exhibitor agrees to comply with all terms and conditions of this agreement. All terms and conditions of the 2026 IES SALC are agreed upon and enforced by sponsor/exhibitors signature. Sponsor/exhibitor understands terms are non-cancelable. Sponsor/exhibitor agrees to pay for the assigned exhibit space/table and package in accordance with the guidelines contained in the rules and regulations page.

Signature (X) \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ Title: \_\_\_\_\_

### Contact Information

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Web Address: \_\_\_\_\_

Primary Contact Person: \_\_\_\_\_ Title/Role: \_\_\_\_\_

Email Address: \_\_\_\_\_ Phone: \_\_\_\_\_

Alternate Contact Person: \_\_\_\_\_ Title/Role: \_\_\_\_\_

Email Address: \_\_\_\_\_ Phone: \_\_\_\_\_

### Billing Information

Billing Date (s) \_\_\_\_\_

**Invoice my company at the provided address:** Invoice my company at the above address. I understand that payment is due upon receipt of invoice, or terms outlined by the IES SALC. Make checks payable to Illuminating Engineering Society. (see info under payment terms}

**Credit Card:** I authorize IES to charge \$ \_\_\_\_\_ to the credit card below.

Special Instructions: \_\_\_\_\_

Card Type:  Visa  MasterCard  AMEX

Card Number: \_\_\_\_\_ Exp: \_\_\_\_\_ Security Code: \_\_\_\_\_

### Payment Terms

Payment can be made by credit card (V, M OR AX) during the registration process or by check. Payment by check is due upon receipt of invoice from Illuminating Engineering Society or upon signature of this agreement. Booth assignment is contingent upon receipt of payment in full, terms are non-cancellable.



# Exhibit & Sponsor Rates

## STANDARD RATES

Standard rates from Nov 1, 2025- Sept 30, 2026 with form signed  
Invoice must be paid promptly

# ORDER FORM & AGREEMENT

Please sign & return

### Lighting Leader Package

- \$13,750** (Sustaining Member)
- \$16,250** (Non-Sustaining Member)

### Lighting Performance Package

- \$7,000** (Sustaining Member)
- \$8,500** (Non-Sustaining Member)

### Standard Exhibit Booth

- \$4,950** (Sustaining Member)
- \$6,250** (Non-Sustaining Member)

### Table Top Exhibit

- \$3,750** (Sustaining Member)
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### CONTRIBUTING SPONSOR Non-Exhibiting sponsor with branding & Registration

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Sponsorship choices \_\_\_\_\_  
\_\_\_\_\_ \$ \_\_\_\_\_

### TOTAL

\$ \_\_\_\_\_

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Signature (X) \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ Title: \_\_\_\_\_

### Contact Information

Company Name: \_\_\_\_\_

Company Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Web Address: \_\_\_\_\_

Primary Contact Person: \_\_\_\_\_ Title/Role: \_\_\_\_\_

Email Address: \_\_\_\_\_ Phone: \_\_\_\_\_

Alternate Contact Person: \_\_\_\_\_ Title/Role: \_\_\_\_\_

Email Address: \_\_\_\_\_ Phone: \_\_\_\_\_

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**Credit Card:** I authorize IES to charge \$ \_\_\_\_\_ to the credit card below.

Special Instructions: \_\_\_\_\_

Card Type:  Visa  MasterCard  AMEX

Card Number: \_\_\_\_\_ Exp: \_\_\_\_\_ Security Code: \_\_\_\_\_

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